## AGENDA FOR BOARD FACILITIES WORKSHOP <br> SAN DIEGUITO UNION HIGH SCHOOL DISTRICT BOARD OF TRUSTEES

Thursday, May 18, 2006 3:00 p.m.

San Dieguito District Office Conference/Board Room
710 Encinitas Blvd., Encinitas CA 92024

A Special Board Facilities Workshop of the Governing Board of the San Dieguito Union High School District has been called for on Thursday, May 18, 2006.

DATE: Thursday, May 18, 2006
PLACE: San Dieguito Union High School District District Office Conference/Board Room 710 Encinitas Boulevard Encinitas, CA 92024

TIME: 3:00 p.m.

Items to be transacted will be limited to the following:

## INFORMATION ITEMS

1. 

Update on Refunding Plan of 1998 \& 2004 Mello Roos Bonds
2.
Adjournment

# San Dieguito Union High School District 

## INFORMATION FOR BOARD OF TRUSTEES

## TO:

## DATE OF REPORT:

BOARD MEETING DATE:
PREPARED BY:

SUBMITTED BY:

SUBJECT:

## BOARD OF TRUSTEES

May 11, 2006
May 18, 2006
Steve Ma, Exec. Dir. Bus. Serv.


Eric Hall, Assoc. Superintendent, Bus. Serv.
Peggy Lynch, Ed.D. Superintendent

Bond Refunding Update

On April 4, 2006, a board workshop was held to discuss a proposed refunding of the 1998 and 2004 Mello Roos Bonds. At the workshop, staff identified the goals of the refunding to include releasing the remaining funds locked in escrow and creating some present value savings in the process. The bond team presented a traditional fixed rate refunding to achieve these goals. During the past five weeks, there has been upward pressure on long-term rates, which has significantly changed the economics of the original refunding plan. This prompted staff to ask the bond team to explore alternative structures to achieve the district's goals.

The district's financial advisor, Bond Logistx, will present an alternative structure (Synthetic Fixed Rate) at the May $18^{\text {th }}$ meeting. This alternate structure is complex and includes additional risks not associated with a traditional fixed rate refunding. The presentation will explain the financing mechanics, risks, and appropriate fit for the district's Mello Roos program.


# BONDLOGISTIXuc 

## Introduction <br> Table of Contents / Agenda

| Section 1 | Background |
| :--- | :--- |
| Section 2 | Interest Rate Swap Basics |
| Section 3 | Termination Considerations |

San Dieguito Union High School District

- Refinancing prior bonds will allow the District to avoid uncertainty of future releases from the Escrow Fund.
- Interest rates have increased since the April 4th workshop. Therefore the originally proposed refinancing has become more expensive.


## Background

- April 4, 2006 Board of Education Workshop
- Discussed proposed refinancing of the District's 1998A, 1998B, and 2004 Bonds
- Proposed refinancing will allow the District to mitigate the uncertainty of future releases from the Escrow Fund
- Approx. $\$ 15.4 \mathrm{~mm}$ will be immediately available for facilities
- District will save approx. $\$ 1.2 \mathrm{~mm}$ (present value) in future debt service payments


## - May 18, 2006 Board of Education Workshop

- Interest rates have increased and as a result the previously proposed structure has become more expensive
- Approx. $\$ 14.3 \mathrm{~mm}$ will be immediately available for facilities
- No savings in future debt service payments
- Refinancing will increase future debt service payments by $\$ 121,548$ PV.


San Dieguito Union
High School District

- Entering into an "interest rate swap" will allow the District to achieve and enhance financial objectives discussed during the April $4^{\text {th }}$ workshop.


## Background

- May 18, 2006 Board of Education Workshop
- District may achieve and enhance financial objectives discussed during the April 4th workshop by entering into an "interest rate swap"
- Approx. $\$ 17.9 \mathrm{~mm}$ will be immediately available for facilities
- District will save approx. $\$ 4.4 \mathrm{~mm}$ PV in future debt service payments


San Dieguito Union High School District

- Common terminology:
- Participants = Counterparties
- Notional = Principal used to calculate interest payment
- Effective date = Swap cash flows start date


## Interest Rate Swap Basics

## What Is An Interest Rate Swap?

- An interest rate swap is a contract between two parties to exchange cash flows
- Cash flows are calculated based on the product of a fixed or floating rate and a set notional amount
- No principal is exchanged
- Interest rate swaps may incorporate a variety of indices including LIBOR, T-Bills, CPI, and BMA



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San Dieguito Union High School District

- Terms Very Flexible
- Floating Leg Index
- Payment Dates
- Amortization
- Netting

Interest Rate Swap Basics
Example Swap Cash Flow

| Quarter <br> Ending | Notional Amount | Average of LIBOR Index | Floating <br> Leg <br> Interest | $\begin{gathered} \text { Fixed } \\ \text { Leg @ } \\ 3.77 \% \end{gathered}$ | Net Swap Payments |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mar-06 | 100,000,000 | 4.520\% | 1,130,025 | 942,500 | $(187,525)$ |  |
| Jun-06 | 100,000,000 | 4.020\% | 1,005,025 | 942,500 | $(62,525)$ |  |
| Sep-06 | 100,000,000 | 3.820\% | 955,025 | 942,500 | $(12,525)$ |  |
| Dec-06 | 100,000,000 | 3.620\% | 905,025 | 942,500 | 37,475 |  |
| Mar-07 | 80,000,000 | 3.220\% | 644,020 | 754,000 | 109,980 |  |
| Jun-07 | 80,000,000 | 2.920\% | 584,020 | 754,000 | 169,980 |  |
| Sep-07 | 80,000,000 | 2.420\% | 484,020 | 754,000 | 269,980 |  |
| Dec-07 | 70,000,000 | 3.020\% | 528,517 | 659,750 | 131,233 |  |
| Mar-08 | 70,000,000 | 2.920\% | 511,017 | 659,750 | 148,733 |  |
|  |  |  | 6,746,692 | 7,351,500 | 604,808 |  |
| Quarter <br> Ending | Notional Amount | Average of LIBOR Index | Floating <br> Leg <br> Interest | Variable Bond Rate | $\begin{array}{r} \text { Variable } \\ \text { Bond } \\ \text { Payments } \end{array}$ | Net Basis Gain/(Loss) |
| Mar-06 | 100,000,000 | 4.520\% | 1,130,025 | 4.550\% | 1,137,525 | $(7,500)$ |
| Jun-06 | 100,000,000 | 4.020\% | 1,005,025 | 4.050\% | 1,012,525 | $(7,500)$ |
| Sep-06 | 100,000,000 | 3.820\% | 955,025 | 3.850\% | 962,525 | $(7,500)$ |
| Dec-06 | 100,000,000 | 3.620\% | 905,025 | 3.650\% | 912,525 | $(7,500)$ |
| Mar-07 | 80,000,000 | 3.220\% | 644,020 | 3.250\% | 650,020 | $(6,000)$ |
| Jun-07 | 80,000,000 | 2.920\% | 584,020 | 2.950\% | 590,020 | $(6,000)$ |
| Sep-07 | 80,000,000 | 2.420\% | 484,020 | 2.450\% | 490,020 | $(6,000)$ |
| Dec-07 | 70,000,000 | 3.020\% | 528,517 | 3.050\% | 533,767 | $(5,250)$ |
| Mar-08 | 70,000,000 | 2.920\% | 511,017 | 2.950\% | 516,267 | $(5,250)$ |
|  |  |  | 6,746,692 |  | 6,805,192 | $(58,500)$ |

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- Swaps are generally not used for speculative purposes - neither party enters into the transaction counting on receiving more than they pay.
- The future "expected" or "implied" variable rates produce a cash flow the present value of which is equal to that of the fixed leg.
- Accordingly, CP is not betting against Issuer. As indicated on the following page, CP is interest rate neutral on this transaction.

Interest Rate Swap Basics

## Swap Pricing: Both "Legs" Equal



## San Dieguito Union <br> High School District

## Interest Rate Swap Basics

How Swap Dealers Make Money

- Counterparty profit comes from the difference between the bid and the ask.





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- Interest Rate Swaps are a common financial instrument.
- Information relating to the swap market is accessible.

Interest Rate Swap Basics
Mechanics of Swap Pricing
Deriving a taxable (LIBOR) swap rate the easy way

## Bloomberg: IRSB US <GO>



San Dieguito Union High School District

- Combination of variable rate bonds and fixed payer swap creates so-called "synthetic fixed rate" debt.
- All-in-cost equals fixed swap rate plus support costs.

Interest Rate Swap Basics

## Most Common Derivative Application



All-in cost
4.03\%

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- Yields assume cash market bonds are:
- Insured
- Sold at par
- Non-callable
- BMA and LIBORbased swaps assume:
- Offer swap rates
-+25 basis points per annum for broker / dealer
-+1 basis point per annum for auction agent

Interest Rate Swap Basics

## Rationale For Synthetic Fixed Rate Debt




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- By implementing a percentage of LIBOR synthetic fixed-rate swap, Issuer can reduce its "expected" all-in TIC by over 56 basis points.
- Expected total payments in a synthetic fixed-rate transaction assume that the variable swap payments received will equal payments to auction rate bond holders.
- Issuer's actual borrowing cost will include any differential between swap receipts and bond payments.

Interest Rate Swap Basics
Financing Cost Comparison
Fixed-Rate Bonds vs. Synthetic Fixed-Rate Swap
Cost Comparison of Financing Alternatives

|  | Fixed Rate Bonds | BMA Floating-to-Fixed Interest Rate Swap | \% of LIBOR <br> Floating-to-Fixed Interest Rate Swap |
| :---: | :---: | :---: | :---: |
|  | \$81,105,000 | \$85,475,000 | \$93,160,000 |
| All-In TIC | 4.815\% | 5.001\% | 4.255\% |
| Total Debt Service | 163,163,775.00 | 158,912,317.50 | 158,686,370.00 |
| PV of Debt Service | \$88,003,972.07 | \$85,373,128.59 | \$85,211,513.24 |
| PV Refunding Savings | \$5,108,997.26 | \$5,138,099.42 | \$5,368,756.67 |
| Net Prior Funds On Hand | (\$5,230,545.03) | (\$7,175,697.51) | (\$925,813.27) |
| Net PV Savings | (\$121,547.77) | (\$2,037,598.09) | \$4,442,943.40 |

Expected PV Savings vs. Fixed Debt (\$)


Present value calculations assume 4.5\%

- Basis risk
- Counterparty risk
- Credit risk


## Overview of Ongoing Risk Exposure

-The expected debt service cost savings of the \% of LIBOR synthetic fixed rate structure must be compared to, or adjusted for, the incremental risks it introduces relative to the cash bond alternative

- Basis risk
- Counterparty credit risk
- Credit deterioration risk



# Understanding Swap Risk Factors 



## Basis Risk

(Acceptable)


Counterparty Risk
(Low Risk)


Credit Risk
(Minimal Risk)

## Description

On-going mismatch between variable leg of Swap and variable interest rate on debt

Failure of Swap
Counterparty to fulfill contractual obligations

Decline in Credit Quality increases borrowing costs

## Supporting Examples

Change in Tax Policy causes BMA to trade much higher than historical averages

Swap counterparty defaults requiring Issuer to replace swap in current marketplace or to have un-hedged variable rate bonds

Issuer downgrade triggers an automatic termination on swap in addition to higher short-term borrowing costs

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Aug '99 To Date Averages

| Proxy Rate | $2.12 \%$ |
| :--- | ---: |
| Swap Formula | $2.12 \%$ |
| Correlation | $97.87 \%$ |

Interest Rate Swap Basics

## Example Floating Leg of Swap vs Issuer Bonds

## Hypothetical Historical Relationships



Notes
For illustrative purposes only. Both LIBOR and California Proxy Rate are on a rolling average.

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- Issuer is not immediately worse off if bond costs exceed swap receipts because of initial 56 basis point advantage over fixed rate bond alternative.
- What probability is assigned to that (or worse) outcome?
- Table assumes constant \$93.160 million notional, although Issuer swap amortizes.
- A high rate / high ratio scenario is unprecedented. It is generally believed that only a significant change in the value of tax exemption could cause such an outcome.


## Interest Rate Swap Basics

## Quantifying Basis Risk

## Sensitivity Analysis - Annual Funding Costs

Basis Risk Analysis for LIBOR Synthetic Fixed Rate Debt
Additional Annual Funding Cost (bps)

| LIBOR | Assumed Trading Level of Variable Rate Bonds Issuer Receives 65\% of LIBOR |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 55.00\% | 60.00\% | 65.00\% | 70.00\% | 75.00\% | 80.00\% |
| 2.00\% | -20 bps | - 10 bps | -- | + 10 bps | + 20 bps | + 30 bps |
| 4.00\% | -40 bps | - 20 bps | -- | + 20 bps | + 40 bps | + 60 bps |
| 6.00\% | - 60 bps | - 30 bps | -- | + 30 bps | + 60 bps | + 90 bps |
| 8.00\% | - 80 bps | - 40 bps | -- | + 40 bps | + 80 bps | + 120 bps |
| 10.00\% | - 100 bps | - 50 bps | -- | + 50 bps | + 100 bps | + 150 bps |
| 12.00\% | - 120 bps | - 60 bps | -- | + 60 bps | + 120 bps | + 180 bps |

Basis Risk Analysis for LIBOR Synthetic Fixed Rate Debt
Additional Annual Funding Cost (\$) \$93,160,000
Assumed Trading Level of Variable Rate Bonds

| LIBOR | ceives 65\% of LIBO |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 55.00\% | 60.00\% | 65.00\% | 70.00\% | 75.00\% | 80.00\% |
| 2.00\% | $(186,320)$ | $(93,160)$ | - | 93,160 | 186,320 | 279,480 |
| 4.00\% | $(372,640)$ | $(186,320)$ | - | 186,320 | 372,640 | 558,960 |
| 6.00\% | $(558,960)$ | $(279,480)$ | - | 279,480 | 558,960 | 838,440 |
| 8.00\% | $(745,280)$ | $(372,640)$ | - | 372,640 | 745,280 | 1,117,920 |
| 10.00\% | $(931,600)$ | $(465,800)$ | - | 465,800 | 931,600 | 1,397,400 |
| 12.00\% | $(1,117,920)$ | $(558,960)$ | - | 558,960 | 1,117,920 | 1,676,880 |

San Dieguito Union High School District

- Notice / Remedy Periods
- Under curtain circumstances, swaps can be terminated.


## Termination Considerations

## Potential For Early Termination

- Events of Default
- Failure to pay or deliver
- Breach of agreement
- Credit support default
- Misrepresentation
- Default Under Specified Transaction
- Cross Default
- Bankruptcy
- Merger Without Assumption
-Termination Events
- Illegality
- Credit Event Upon Merger
- Additional Termination Event (Ratings-based "ATE") ("Remedies")
- Optional Termination (Issuer Only)


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- Termination ("market") value is the present value of the difference between the original and then- prevailing swap rates (based on the offsetting side of the market) discounted at LIBOR flat (a taxable rate) for the remaining term of the swap
- Bid/Ask Spread
- Can be substantial
- Can specify midmarket (or small spread) termination in advance, but may increase current rate
- Primary concern is Issuer owing payment when it's credit deterioration makes assignment or replacement transaction impossible or extraordinarily expensive


## Termination Considerations

## Termination Considerations

-Early Termination requires "make whole" for nonaffected or non-defaulting party.

- Economically (and otherwise) indifferent to continuing/ terminating
- Generally indifferent to which party causes early termination except for bid/offer spread.
- "Market Quotation" and "Second Method" should be specified in Schedule to the Master Agreement
- Termination of a swap could result in a substantial unanticipated payment obligation
- Payment or receipt can be avoided or virtually simultaneously offset by (a) assignment or (b) replacement trade, respectively


San Dieguito Union High School District

- The table at right indicates termination values based on certain assumed future market conditions
- 3.77\% swap fixed rate
- 65.00\% floating
- Issuer pays positive amts
- First \% rate row is then prevailing "offer" rate for remaining term swap.
- Second \% rate row is what $100 \%$ of LIBOR swap rate would be if Issuer swap rate is as indicated in $1^{\text {st }}$ row.
- Actual swap unwind values will depend on Insurer, Issuer, and CP credit situations, and other factors


## Termination Considerations

Swap Termination Payments
Issuer Pays Positive Amounts and Receives Negative Amounts

| Date | Current Rate Which An Assignee Would Accept Assignment of Swap From Fixed Rate Payer I |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Implied 100\% of LIBOR Swap Rate) |  |  |  |  |  |  |
|  | 2.000\% | 3.000\% | 3.500\% | 3.770\% | 4.500\% | 5.000\% | 6.000\% |
|  | 3.077\% | 4.615\% | 5.385\% | 5.800\% | 6.923\% | 7.692\% | 9.231\% |
| 8/1/2007 | 24,596,706 | 9,889,027 | 3,337,861 | - | $(8,382,777)$ | $(13,629,208)$ | $(23,060,384)$ |
| 8/1/2008 | 23,355,301 | 9,412,570 | 3,180,636 | - | $(8,004,891)$ | $(13,027,774)$ | $(22,083,924)$ |
| 8/1/2009 | 22,125,065 | 8,938,285 | 3,023,795 | - | $(7,626,406)$ | $(12,424,240)$ | $(21,100,531)$ |
| 8/1/2010 | 20,907,408 | 8,466,760 | 2,867,538 | - | $(7,247,815)$ | $(11,819,388)$ | $(20,111,444)$ |
| 8/1/2011 | 19,703,763 | 7,998,600 | 2,712,068 | - | $(6,869,623)$ | $(11,214,028)$ | $(19,117,962)$ |
| 8/1/2012 | 18,515,673 | 7,534,458 | 2,557,610 | - | $(6,492,393)$ | (10,609,061) | $(18,121,555)$ |
| 8/1/2013 | 17,344,793 | 7,075,043 | 2,404,407 | - | $(6,116,741)$ | $(10,005,489)$ | $(17,123,871)$ |
| 8/1/2014 | 16,192,804 | 6,621,082 | 2,252,710 | - | $(5,743,306)$ | $(9,404,347)$ | $(16,126,635)$ |
| 8/1/2015 | 15,061,501 | 6,173,353 | 2,102,786 | - | $(5,372,786)$ | $(8,806,776)$ | $(15,131,764)$ |
| 8/1/2016 | 13,952,707 | 5,732,655 | 1,954,915 | - | $(5,005,902)$ | $(8,213,957)$ | $(14,141,263)$ |
| 8/1/2017 | 12,868,361 | 5,299,844 | 1,809,395 | - | $(4,643,436)$ | $(7,627,182)$ | $(13,157,340)$ |
| 8/1/2018 | 11,810,521 | 4,875,833 | 1,666,544 | - | $(4,286,235)$ | $(7,047,850)$ | $(12,182,416)$ |
| 8/1/2019 | 10,781,364 | 4,461,596 | 1,526,706 | - | $(3,935,212)$ | $(6,477,478)$ | $(11,219,139)$ |
| 8/1/2020 | 9,783,102 | 4,058,127 | 1,390,230 | - | $(3,591,310)$ | $(5,917,641)$ | $(10,270,274)$ |
| 8/1/2021 | 8,818,157 | 3,666,522 | 1,257,506 | - | $(3,255,578)$ | $(5,370,097)$ | $(9,338,941)$ |
| 8/1/2022 | 7,888,989 | 3,287,902 | 1,128,929 | - | $(2,929,104)$ | $(4,836,671)$ | $(8,428,401)$ |
| 8/1/2023 | 6,998,184 | 2,923,452 | 1,004,924 | - | $(2,613,045)$ | $(4,319,321)$ | $(7,542,178)$ |
| 8/1/2024 | 6,148,455 | 2,574,423 | 885,937 | - | $(2,308,640)$ | $(3,820,142)$ | $(6,684,072)$ |
| 8/1/2025 | 5,342,648 | 2,242,134 | 772,440 | - | $(2,017,203)$ | $(3,341,369)$ | $(5,858,167)$ |
| 8/1/2026 | 4,583,739 | 1,927,971 | 664,933 | - | $(1,740,133)$ | $(2,885,388)$ | $(5,068,848)$ |
| 8/1/2027 | 3,874,838 | 1,633,394 | 563,940 | - | $(1,478,913)$ | $(2,454,733)$ | $(4,320,814)$ |
| 8/1/2028 | 3,219,194 | 1,359,930 | 470,016 | - | $(1,235,113)$ | $(2,052,103)$ | $(3,619,093)$ |
| 8/1/2029 | 2,620,192 | 1,109,185 | 383,742 | - | $(1,010,395)$ | $(1,680,358)$ | $(2,969,056)$ |
| 8/1/2030 | 2,081,359 | 882,838 | 305,730 | - | $(806,515)$ | $(1,342,532)$ | $(2,376,433)$ |

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## San Dieguito Union High School District

- The table at right indicates termination values based on certain assumed future market conditions
- 3.77\% swap fixed rate
- 65.00\% floating
- Issuer pays positive amts
- First \% rate row is then prevailing "offer" rate for remaining term swap.
- Second \% rate row is what $100 \%$ of LIBOR swap rate would be if Issuer swap rate is as indicated in $1^{\text {st }}$ row.
- Actual swap unwind values will depend on Insurer, Issuer, and CP credit situations, and other factors


## Termination Considerations

Swap Termination Payments Continued
Issuer Pays Positive Amounts and Receives Negative Amounts

| Date | Current Rate Which An Assignee Would Accept Assignment of Swap From Fixed Rate Payer I |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Implied 100\% of LIBOR Swap Rate) |  |  |  |  |  |  |
|  | 2.000\% | 3.000\% | 3.500\% | 3.770\% | 4.500\% | 5.000\% | 6.000\% |
|  | 3.077\% | 4.615\% | 5.385\% | 5.800\% | 6.923\% | 7.692\% | 9.231\% |
| 8/1/2031 | 1,606,452 | 682,683 | 236,633 | - | $(625,360)$ | $(1,041,895)$ | $(1,847,443)$ |
| 8/1/2032 | 1,198,578 | 510,249 | 177,016 | - | $(468,595)$ | $(781,356)$ | $(1,387,698)$ |
| 8/1/2033 | 861,602 | 367,408 | 127,566 | - | $(338,232)$ | $(564,424)$ | $(1,003,961)$ |
| 8/1/2034 | 594,843 | 254,073 | 88,286 | - | $(234,454)$ | $(391,547)$ | $(697,512)$ |
| 8/1/2035 | 391,860 | 167,652 | 58,304 | - | $(155,079)$ | $(259,191)$ | $(462,439)$ |
| 8/1/2036 | 244,695 | 104,877 | 36,505 | - | $(97,266)$ | $(162,703)$ | $(290,776)$ |
| 8/1/2037 | 140,313 | 60,250 | 20,991 | - | $(56,030)$ | $(93,808)$ | $(167,943)$ |
| 8/1/2038 | 70,256 | 30,225 | 10,540 | - | $(28,185)$ | $(47,232)$ | $(84,711)$ |
| 8/1/2039 | 27,883 | 12,019 | 4,195 | - | $(11,240)$ | $(18,852)$ | $(33,874)$ |
| 8/1/2040 | 6,275 | 2,709 | 947 | - | $(2,540)$ | $(4,264)$ | $(7,674)$ |

